# Autonomous Vehicle Awareness Rising, Acceptance Declining, According to Cox Automotive Mobility Study

ATLANTA, Aug. 16, 2018 /PRNewswire/ -- In the race for self-driving cars, building consumer trust when it comes to safety is just as important as building the technology. According to findings from the 2018 Cox Automotive Evolution of Mobility Study: Autonomous Vehicles, consumer awareness of driverless vehicles has skyrocketed and the desire for autonomous features is high. The study finds 84 percent want to have the option to drive themselves even in a self-driving vehicle, compared to 16 percent who would feel comfortable letting an autonomous vehicle drive them without the option of being able to take control. The number of respondents that believe roadways would be safer if all vehicles were fully autonomous versus operated by people has decreased 18 percentage points in just two years.

With mobility services as a primary focus area, Cox Automotive continues to study the trends in alternatives to vehicle ownership, autonomous vehicles and other automotive technology, and this study reveals the growing shifts in consumer perception for the various levels of autonomy.

"As awareness around the development of autonomous technology increases, we're seeing some dramatic shifts in consumer sentiment," said Karl Brauer, executive publisher of Autotrader and Kelley Blue Book. "People now have a deeper understanding of the complexities involved when creating a self-driving car, and that has them reconsidering their comfort level when it comes to handing over control."

Self-driving vehicles are seen as less safe by consumers compared to two years ago, with most notably, the vehicle autonomy preference shifting from Level 4 to Level 2 – the level currently available in most new vehicles. The Society of Automotive Engineers currently recognizes five levels of vehicle autonomy, ranging from Level 0 (human-only control) to Level 5 (no human control). In a similar 2016 study<sup>1</sup> from Kelley Blue Book, when survey respondents were asked to make a choice between the different levels, Level 4 autonomy hit the "sweet spot" by providing all the benefits of full vehicle autonomy without stripping away the option of driver control. Now attitudes around self-driving technology have reversed with nearly half of consumers responding they would never buy a Level 5 vehicle (49 percent, up from 30 percent in 2016). Generation Z, 12-22-year-olds, and Millennials, 23-36-year-olds, are less hesitant, with less than half of respondents saying they would never purchase a Level 5 (Generation Z at 48 percent and Millennials at 39 percent).

# **Consumer Sentiment Changes Toward Autonomous Vehicles**

Recent high-profile accidents involving autonomous vehicles have cast a shadow on driverless appeal and software, but the accidents may only be slightly to blame for a change in consumer sentiment. Those unaware of the autonomous incidents like the self-driving fatality in March 2018 are just as likely as those aware of the incident to believe roadways would be safer if all vehicles were operated by people as opposed to autonomous vehicles (54 percent versus 55 percent, respectively). Three-fourths of consumers say fully autonomous vehicles need real world testing to be perfected, but 54 percent prefer this testing take place in a different town or city from where they live. <sup>2</sup>

Despite some negative media coverage, consumers want, and expect, semiautonomous features, particularly those centered around safety, signaling a disconnect between consumer perception of safety tech features versus fully autonomous vehicles. In fact, 54 percent of respondents agree that semi-autonomous features make people better drivers. Collision warning alert system and collision avoidance system are top-ranked features considered a must-have in the next vehicle purchase/lease.

"There is a major opportunity, and a real need, for automakers and mobility providers to help educate consumers and further guide autonomous vehicles in their development," said Joe George, Cox Automotive Mobility Solutions Group president. "Autonomous safety feature adoption will be critical in creating future autonomous technology advocates."

To discuss further findings from the study with a Cox Automotive analyst, contact a member of the Public Relations team to arrange an interview.

### About the Research

This study was conducted by Vital Findings on behalf of Cox Automotive and included 1,250 consumers in the U.S. who participated in an online survey during May 2018. Results were weighted as needed for age, gender and race/ethnicity; a full methodology is available.

## **About Cox Automotive**

Cox Automotive Inc. makes buying, selling and owning cars easier for everyone. The global company's 34,000-plus team members and family of brands, including Autotrader®, Clutch Technologies, Dealer.com®, Dealertrack®, Kelley Blue Book®, Manheim®, NextGear Capital®, VinSolutions®, vAuto® and Xtime®, are passionate about helping millions of car shoppers, 40,000 auto dealer clients across five continents and many others throughout the automotive industry thrive for generations to come. Cox Automotive is a subsidiary of Cox Enterprises Inc., a privately-owned, Atlanta-based company with revenues exceeding \$20 billion.

- <sup>1</sup> 2016 Car Driver of the Future: Autonomous Vehicles
- <sup>2</sup> Cox Automotive Self-Driving Car Incident Consumer Poll March 2018)

# **SOURCE Cox Automotive**

For further information: Andrew Nicolai, 949-293-5241, andrew.nicolai@coxautoinc.com; Brenna Buehler, 909-225-4643, brenna.buehler@coxautoinc.com; Nichole Mrasek, 404-568-6352, nichole.mrasek@coxautoinc.com

https://press.autotrader.com/2018-08-16-Autonomous-Vehicle-Awareness-Rising-Acceptance-Declining-According-to-Cox-Automotive-Mobility-Study