Top Certified Pre-Owned Deals for December 2018 According to Autotrader

ATLANTA, Dec. 7, 2018 /PRNewswire/ -- Car buyers can expect the deals to continue this month as dealerships look to clear inventory and close the year strong. December typically has a high monthly volume of new car sales with many car shoppers looking to buy luxury vehicles, which also can translate into attractive used car options from tradeins.

"Dealerships are highly motivated in December to close sales across their entire inventory, both new and used," said Brian Moody, executive editor for Autotrader. "The high discount month means smart shoppers can find great options and value in certified pre-owned vehicles. CPO programs have many added-value perks and you can't overlook the importance of the comprehensive inspection every CPO vehicle undergoes."

The editors at Autotrader have rounded up some of the best CPO deals to help shoppers find that perfect certified pre-owned vehicle this month.

Autotrader Editors' Top Picks for Certified Pre-Owned Deals for December 2018

BMW's certified pre-owned program offers one additional year of comprehensive coverage with no mileage limit -- and shoppers who want more coverage can pay extra to extend the warranty. In December, BMW is offering a special deal for its CPO program: through the end of the month, qualified shoppers can get 1.99 percent interest for up to 24 months on all certified pre-owned 2015 and 2016 BMW models.

<u>Buick's certified pre-owned program</u> is excellent, offering an additional year of comprehensive warranty coverage and 6 years or 100,000 miles of powertrain protection from the original sale date. This month, Buick's certified pre-owned program is especially alluring for the Enclave and Encore, as qualified buyers can get CPO versions of both models with 1.99 percent interest through the end of December.

Chevrolet's certified pre-owned program offers one additional year of comprehensive warranty coverage, along with 6 years or 100,000 miles of powertrain protection from the original sale date. In December, Chevrolet's CPO program is even more alluring for drivers interested in the compact Cruze sedan, the Equinox crossover, the midsize Malibu sedan, the full-size Silverado pickup, and the midsize Traverse crossover, as the automaker is offering CPO versions of those models with 1.99 percent interest to qualified shoppers.

Land Rover's certified pre-owned program is similarly impressive, as it touts 7 years or 100,000 miles of powertrain coverage from the original sale date -- one of the longest terms in the industry. Land Rover is offering a host of excellent financing deals this month for qualified shoppers, including 0.9 percent interest for up to 36 months on Discovery Sport, 3.9 percent for up to 36 months on Discovery and LR4, and 1.9 percent for up to 36 months on certain model years of the Range Rover Evoque.

Lexus's certified pre-owned program is excellent, as it touts an impressive warranty: vehicles are covered for up to 6 years from the original sale date with no mileage limit. This month, it's an even better deal than usual for a certified pre-owned version of the RX crossover, as Lexus is offering CPO RX models with 3.9 percent interest for up to 60 months to qualified buyers -- a deal that extends to the RX, the extended-length RX L, and the hybrid-powered RX Hybrid.

<u>Lincoln's certified pre-owned program</u> offers excellent warranty coverage, as it boasts a comprehensive warranty that extends an additional year, along with a powertrain warranty that touts 6 years or 100,000 miles of coverage from the original sale date. This month, Lincoln's CPO program offers qualified shoppers interested in financing a certified pre-owned Lincoln can get 3.49 percent interest for up to 66 months, which is a

good deal and an especially long term on a used vehicle.

The <u>Mercedes-Benz certified pre-owned program</u> is offering a great incentive for qualified shoppers. Through the end of September, drivers can get 1.99 percent interest for up to 48 months on most CPO models, including the CLA, the C-Class, the E-Class, the GLK, the GLC and more.

Toyota's certified pre-owned program covers vehicles for up to 7 years or 100,000 miles from the original sale date, which offers excellent peace of mind. This month, Toyota is offering yet another reason to consider one of its CPO vehicles: through the end of the month, qualified shoppers can get 3.9 percent interest for up to 60 months on certified pre-owned Camry and Corolla models -- a good deal on some of the brand's most popular vehicles.

To see Autotrader's full coverage of the CPO programs mentioned and available inventory, please visit https://www.autotrader.com/car-deals/cpo-deals-december-2018-281474979899378.

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