# Ford Takes Four of Top Five Spots in AutoTrader.com's June Most-Viewed New Vehicles List <br> June AutoTrader.com Traffic Hits Record 16.12 Million Unique Visitors as New, Used and CPO Shoppers Look For Value, Quality 

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ATLANTA, July 2 /PRNewswire/ -- A record 16.12 million unique monthly visitors to AutoTrader.com in June pushed Ford vehicles to claim four of the top 5 slots on the site's list of top 20 most-viewed new cars in June of this year. The Ford F-150 claimed the No. 2 spot, followed by the Mustang at No. 3, the Focus at No. 4 and the Escape at No. 5. The recently redesigned Ford Fusion, riding a wave of good reviews, ranked as the No. 8 most-viewed new vehicle on AutoTrader.com in June, down from No. 7 in May of this year but up a whopping 22 spots from No. 30 in June of last year. All this activity with Ford vehicles pushed Ford to the top-ranked position among all automotive nameplates viewed on AutoTrader.com in June.
"Without the worries of a bankruptcy filing, Ford has been able to focus on telling its product story and promoting individual vehicles," said AutoTrader.com President and CEO Chip Perry.

For a second consecutive month, the Chevrolet Camaro took the top spot on AutoTrader.com's list of most-viewed new vehicles in June. The redesigned Camaro continues to benefit from enormous buzz and, with the first models now hitting the streets, should continue to enjoy interest from car shoppers for some time.

Another big story in new vehicles is the dramatic rise in views of some larger automobiles in June compared to June of last year, including the new Chevrolet Tahoe (up 60.77\%), the new Ford F-150 (up 44.93\%) and the new Jeep Wrangler (up 42.05\%). These vehicles were hit hard by high gas prices around this time last year. While prices remain largely stable on new larger vehicles, this increase in views suggests more of these larger automobiles may be moving off dealer lots soon.

New car shopping activity and price stabilization on AutoTrader.com correspond with the new vehicle sales decline in June of 28\% compared to a year earlier, the smallest decline since 2009 began, and may indicate that the new-car market has hit bottom.

On the used car list, the Ford F-150 came in at No. 1 in June, up from No. 2 in May of this year and up from No. 5 in June of last year. Views of the Ford F150 were up almost $45 \%$ compared to June of last year and the average price has increased 9\% compared to last year. Other large used vehicles saw similar increases in views and prices, including the Chevy Silverado, which saw a $43 \%$ increase in views and a $5 \%$ increase in price compared to June of last year, and the Dodge Ram 1500, which saw a $36 \%$ increase in views and a $7 \%$ increase in price compared to June of last year. Similar to the experience in new cars, interest in and prices of larger vehicles like these plunged last year when gas prices spiked but continue to rebound this year.
"With interest in these larger used vehicles growing, I think you'll continue to see these price increases as these vehicles get more scarce," said Perry. "If you're considering purchasing a used truck or SUV, you may want to jump on the deals while there are still well-priced models on the lots."

In Certified Pre-Owned (CPO) views during June, the BMW 3 series retained the No. 1 spot, a position it also held in May of this year and in June of 2008. The Honda Accord retained the No. 2 spot in CPO views in June, a spot it held in May of this year and last June. These perennial favorites and other CPO vehicles listed for sale on AutoTrader.com continue to benefit from consumers' growing interest in CPO vehicles as an avenue for acquitting a newer, high-quality car at a price lower than a similar new car.
"As price-conscious consumers concerned about the state of the economy cross-shop new, used and CPO vehicles against each other, we continue to see record traffic," said Perry. "AutoTrader.com distinguishes itself among automotive inventory sites by being the only one where consumers can opt to shop all three categories of vehicles simultaneously. I get a sense looking at shopping activity on our site, and our record site traffic that consumers are looking for quality, reliability and affordability as they get ready to make their next new or used car purchase. Given the state of the economy, it's understandable that many consumers are sitting on the fence, researching cars, doing the math and waiting for the right piece of news or the right economic figure to get them off the fence and onto the dealer lot to make a purchase."

## About AutoTrader.com

AutoTrader.com, created in 1997 and headquartered in Atlanta, Ga., is the Internet's leading auto classifieds marketplace and consumer information website. AutoTrader.com aggregates in a single location about 3 million new cars, used cars and certified pre-owned cars from thousands of auto dealers and private owners. The site attracts about 15 million unique monthly visitors. Through innovative merchandising functionality such as multiple photos, videos, detailed descriptions and comprehensive research and compare tools, AutoTrader.com unites new and used car buyers and sellers online to improving the way people research, locate and advertise vehicles. AutoTrader.com is a majority-owned subsidiary of Cox Enterprises. The venture capital firm Kleiner Perkins Caufield \& Byers is also an investor. For more information, please visit www.autotrader.com.


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Honda Civic 18 13 4-61.32% $20,450.52 $19,797.85 3.30%
Toyota Tacoma 19 20 12-33.33% $26,252.04 $25,644.55 2.37%
Chevy Malibu 20 26 17-29.03% $24,642.96 $24,130.24 2.12%
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## Used Cars

Ford F-150 125 44.93\% \$18,344.75 \$16,827.92 9.01\% BMW 3-Series 2112 4.94\% \$24,964.00 \$26,296.11 -5.07\% Ford Mustang 333 10.75\% \$16,954.65 \$17,524.06 -3.25\% Chevy Silverado

1500446 43.81\% \$17,996.35 \$17,127.17 5.07\%
Honda Accord $5 \quad 5 \quad 4$-8.83\% \$15,142.25 \$16,615.95 -8.87\% Honda Civic 661 -28.57\% \$13,211.12 \$14,749.60-10.43\% Ford F-250 7820 79.57\% \$21,976.02 \$22,279.03 -1.36\% Jeep Wrangler $810 \quad 14$ 42.05\% \$17,773.84 \$17,700.94 0.41\% Dodge Ram 15009913 35.55\% \$16,522.32 \$15,321.85 7.84\% Infin-
iti G35/G37 10788 3.86\% $722,571.16$ \$22,899.99 $-1.44 \%$ Chevy Tahoe 111122 60.77\% \$23,358.87 \$20,368.33 14.68\% Nissan Altima $12 \quad 13 \quad 7$-16.42\% \$14,104.54 \$15,121.77 -6.73\% Audi A4 $1312 \quad 11 \quad 7.92 \%$ \$20,181.97 \$21,779.63 -7.34\% Jeep Grand

Cherokee 141617 24.48\% \$15,174.88 \$15,192.40 -0.12\%
Toyota Tacoma $1515 \quad 12$ 4.17\% $\$ 18,218.13$ \$18,854.73 -3.38\% Chevy Silverado
$2500 \quad 16 \quad 17 \quad 35$ 74.03\% \$21,310.56 \$21,395.79 -0.40\% Volks-
wagen Jetta $1718 \quad 9$-5.15\% \$12,376.71 \$14,252.67-13.16\%
Dodge Ram 2500181936 59.06\% \$22,336.03 \$22,486.97 -0.67\% BMW 5-Series $19 \quad 14 \quad 16$-1.27\% $\$ 28,300.67$ \$30,011.96 -5.70\% Ford Explorer 202023 19.30\% \$15,066.66 \$14,136.65 6.58\%

MAKE MODEL Rank Rank Rank \% Change Avg Price Avg Price Change 05/09 04/09 05/08 from -05/09 -05/08 from 05/08 05/08 Certified Pre-Owned
BMW 3-Series $1 \begin{array}{lllllll} & 1 & 1 & N / A & \$ 1,121.04 & \$ 2,876.31 & N / A\end{array}$ Honda Accord 22 -17.83\% \$17,551.09 \$18,695.52 -6.12\% Chevy Silverado
$150033527.84 \%$ \$21,928.68 \$20,475.21 7.10\% Chevy Tahoe 4412 52.80\% \$29,637.97 \$27,168.90 9.09\% Audi A4 $5 \quad 7 \quad 6$ 3.93\% $\$ 24,470.18$ \$26,129.85 -6.35\% Toyota Tundra $6 \quad 5 \quad 25 \quad 72.76 \% \quad \$ 23,576.53 \$ 22,624.61 \quad 4.21 \%$ Honda Civic $763-46.45 \%$ \$16,190.13 \$16,989.85 -4.71\% Toyota Camry $811 \quad 4-28.04 \%$ \$18,429.36 \$18,910.93 -2.55\%
Toyota Tacoma $9 \quad 10 \quad 9 \quad 8.78 \% \quad \$ 21,232.96$ \$21,624.98 $-1.81 \%$
BMW 5-Series $10 \quad 8 \quad 7$-11.28\% $\$ 36,446.17$ \$37,321.66 -2.35\%
Ford F-150 $11 \quad 9 \quad 10 \quad 7.75 \%$ \$22,390.40 $\$ 20,521.03 \quad 9.11 \%$
Acura TL $12 \quad 12 \quad 15$ 4.64\% $\$ 25,037.89$ \$26,107.59 -4.10\%
Toyota Highlander $13 \quad 13 \quad 22 \quad 25.09 \%$ \$22,936.47 \$22,136.43 3.61\%
Volks-
wagen Jetta $\quad 14 \quad 14 \quad 11$-5.00\% \$14,936.82 \$16,602.67-10.03\%
Toyota 4Runner $15 \quad 17 \quad 37$ 59.13\% $\$ 23,323.79$ \$22,672.21 $\quad 2.87 \%$
Chevy Impala $16 \quad 16 \quad 8-28.86 \%$ \$16,022.01 \$16,718.49 -4.17\%
Ford Mustang $17 \quad 15 \quad 16-8.88 \% \quad \$ 19,169.80$ \$19,948.07 $-3.90 \%$
Honda Pilot $18 \quad 21 \quad 28$ 12.34\% \$22,055.37 \$21,580.55 2.20\%
Mercedes

| -Benz C-Class | 19 | 19 | 23 | $2.95 \%$ | $\$ 27,641.64$ | $\$ 27,157.05$ | $1.78 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Acura MDX | 20 | 20 | 31 | $28.83 \%$ | $\$ 27,744.91$ | $\$ 28,220.90$ | $-1.69 \%$ |

Top 10 Most Viewed New Vehicle Manufacturers

| MAKE | Rank |  | Rank | Change from |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | $06 / 09$ | $06 / 08$ | $06 / 08$ |  |  |
| Ford | 1 | 3 | $17.27 \%$ |  |  |
| Chevy | 2 | 2 | $-2.61 \%$ |  |  |
| Toyota | 3 | 1 | $-38.13 \%$ |  |  |
| Nissan | 4 | 6 | $-19.57 \%$ |  |  |
| Honda | 5 | 4 | $-51.68 \%$ |  |  |
| Dodge | 6 | 5 | $-32.98 \%$ |  |  |
| BMW | 7 | 7 | $-4.80 \%$ |  |  |
| Hyundai | 8 | 9 | $-8.56 \%$ |  |  |
| Jeep | 9 | 8 | $-19.47 \%$ |  |  |
| Pontiac | 10 | 13 | $-4.67 \%$ |  |  |

SOURCE: AutoTrader.com
Web site: http://www.autotrader.com/
https://press.autotrader.com/news-releases?item=66773

